







## BizMOOC Result 3.1

# Methodology of Pilot MOOCs

### Beck Pitt

Open University (UK)

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Methodology based on inputs by all BizMOOC partners: FH JOANNEUM Graz (AT), Open University (UK), University de Alicante (ES), Burgas Free University (BG), University of Economics Krakow (PL), AVL List GmbH (AT), iversity GmbH (DE), Hasso-Plattner-Institut (HPI) für Softwaresystemtechnik GmbH (DE), DIDA srl (IT), Košice IT Valley (SK), The National Unions of Students in Europe (BE), EADTU (NL)

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MOOCs for the world of business

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# Methodology of Pilot MOOCs

#### 1. Introduction

This document summarises the methodology of the three Massive Open Online Courses (MOOC) that were produced as part of BizMOOC's work package 3 activity. Each MOOC was developed to align with one of three selected European Commission Life Long Learning (LLL) Key Competencies, either "Learning to Learn", "sense of initiative (entrepreneurship and intrapreneurship)" or "innovation, creativity and problem solving." The following table provides an overview of each MOOC:

LLL Key	Title of MOOC	Lead	Platform and URL to course	Туре
Competenc		partner		
y Learning to Learn	Learning with MOOC for professional development (iteration 2: Digital Skills, Digital Learning)	The Open University (UK)	OpenLearn Create  http://www.open.edu/openlearncreate/course/view.php?id=2696 and http://www.open.edu/openlearncreate/course/view.php?id=3127	Reflective self-paced MOOC
Innovation, Creativity and Problem Solving	How to generate innovative ideas and how to make them work	University of Alicante (UA)	UniMOOC  https://learn.unimooc.com/student/courses/course?course=innovative-ideas-2	"xMOOC with some cMOOC features" (REF)
Sense of Initiative (Entreprene urship and Intrapreneur ship)	Intrapreneurship: Make Your Business Great Again (as reported below this was originally titled "Intrapreneurship: Identifying and seizing business opportunities within your organisation")	FH Joanneum	MOOC House  https://mooc.house/courses/bizmooc2018	"xMOOC plus cMOOC features and additional e-moderation" (p42, REF)

Table 1: Overview of the three MOOC

## 2. Methodology

The Open University (UK; OU) has extensive learning design, MOOC and open course development experience. On 28 February and 1 March 2017 the OU led a BizMOOC project workshop in Cardiff, Wales, UK. Based around the OU method of learning design (see: <a href="http://www.open.ac.uk/iet/learning-design/">http://www.open.ac.uk/iet/learning-design/</a>), and led by technology enhanced learning designer Ruth McFarlane, the workshop aimed for each MOOC production group to agree their MOOC objectives, intended audience, learning outcomes etc. An openly licensed video was produced to help both project partners and external audiences understand more about









how to develop and design an effective MOOC was made available shortly afterwards. You can view the video here: <a href="https://youtu.be/tA5K7nlQ2e0">https://youtu.be/tA5K7nlQ2e0</a>

During the Cardiff meeting each team was provided with a spreadsheet planner to track the development of their MOOC and align the course's content with learning objectives and outcomes. This course planner is available on an open license here: <a href="http://mooc-book.eu/index/learn-more/resources/">http://mooc-book.eu/index/learn-more/resources/</a>. The overview also provides space for adding the details of any assets used, estimating the time for completion of each section and the type of activity being used. For example:

	Туре	Title	Subject	Duration		Activity Type	Assets	
Section 1								
	Article -	Case studies	Real examples of different people's experiences learning online/with		mins	[Assimilative]	http://hybrid-pedagogy.git hub.io/LearnerExperiencesI	
Step 1			MOOC	30			nMOOCs/index.html	
	Article -	Learning journals	Introducing learners to learning journals			[Assimilative]	Learning to learn: Planning for personal change, The	
Step 2			15	mins		Open University, CC BY NC SA.		
	Article •	How do you learn?	Thinking about the way you have learnt in the past to plan future			[Productive]	Succeed with learning, The Open University, CC BY NC	
Step 3	learning	45	mins	1.1. Breaking it down	SA			

Table 2: Learning with MOOC... week one (screenshot of detail)

MOOC production groups subsequently worked separately in their teams developing content and artefacts based upon a *Blue Print for Pilot MOOCs* (R3.2) Gantt chart that was developed and distributed at the Cardiff meeting (see R3.2 *Blue Print for Pilot MOOCs* for the full version). The purpose of this chart was to give a standard trajectory of MOOC development for all MOOC teams, based around the original project proposal.

Further to the Cardiff meeting a check list for MOOC creators (see R3.2 *Blue Print for Pilot MOOCs*) was drafted. This document was developed in line with WP4's evaluation strategy as well as being informed by WP3 expertise on MOOC and open course development. The document was finalised and shared during September 2017.

On Wednesday 21 May 2017, a WP3 online meeting with representation from all project partners was held. The aim of this meeting was to review each MOOC to date, look for synergies and overlap between these and raise any concerns or challenges that people were experiencing. The meeting also reviewed the proposed WP4 evaluation strategy and WP7 dissemination strategy for promoting the MOOC. In addition to virtual meetings, each MOOC team also held at least one face-to-face meeting to review their MOOC.









### 3. Planning the MOOC

This section summarises the development of each MOOC as at mid-2017 and before piloting of the courses took place. The learning objectives, curriculum, target learners, platform, how learners will acquire particular competencies etc. and detailed work-in-progress outlines of each course are outlined below. Detail of subsequent revisions made to each course, including new iterations, in response to evaluative feedback are detailed in each MOOC's contribution to R4.2, which can be found under the relevant section here: <a href="http://bizmooc.eu/outcomes/">http://bizmooc.eu/outcomes/</a>

#### Learning with MOOC for Professional Development

MOOC title		Learning with MOOCs for Professional Development			
Learning objective	ves	Understanding how learning takes place every day			
		Appreciating and developing the qualities, skills and knowledge you have			
		already			
		Knowing how to learn effectively using MOOCs			
		Exploring a range of digital skills and practices			
		Developing a critical approach to learning online			
Number of week	cs	4			
Total study time		12 hours			
		Labour force and society (people learning at work; students wanting to			
		improve digital skills; anyone interested in doing MOOCs and anyone			
Target learners (	eg academic level)	interested in exploring how to be a digital citizen)			
Requirements /	pre-requisites for learners	None			
		OpenLearn Create			
Platform		http://www.open.edu/openlearncreate/course/view.php?id=2696			
	Organisation				
BizMOOC	OU	Bea de los Arcos, Martin Weller, Beck Pitt			
Partners	DIDA	Sara Miani, Chiara Sancin			
	ESIB	Beth Button			
_					
Date:		Pilot in September			
Details of badgir	ng/certification plans				
		Certificate of Completion (self-paced).			
Language of MO		English			
How are you inc	orporating the MOOC Book in				
your course?		See week 2			
face-to-face mee	eting with MOOC team	Autumn 2017			

Table 3: Learning with MOOC for Professional Development (Overview)

Learning with MOOC... is a short 4-week self-paced course with no pre-requisites aimed at a range of learners. It has also been designed to act as a springboard to the other MOOC being developed as part of the bizMOOC project, where appropriate. The course aims to familiarise learners with the concept of MOOC, life-long learning and develop critical and digital skills so that learners can find and benefit from learning









material (such as MOOC) online. Participants are awarded a certificate of completion when they have worked their way through all aspects of the course.

The course's five learning objectives (outlined above) are achieved through the following learning outcomes for each week of the course:

Week	Title	Summary /	Learı	ning Outcomes	Hours
No Acti		Activity type			
1	Week 1	About Learning	1	Think about how you learn best	3
			2	Learn to set up realistic goals	-
			3	Develop an action plan to achieve	=
		Assimilative &		your goal	
	=	Productive	4	Start your learning journal	=
2	Week 2	About MOOC and	1	About MOOC in general	3
	=	learning with	2	Assessing the quality of MOOC	=
	=	моос	3	Finding MOOC	=
	=		4	Using MOOC for successful learning	=
		Assimilative &			
		Productive			
3	Week 3	About Digital Skills	1	Being effective in a digital world	3
		Assimilative &			
		Productive			
4	Week 4	About Digital Skills	1	Explore your digital footprint and	3
		in more depth		ensure it's healthy	
			2	Develop critical approaches to online	
		Assimilative &		sources	
		Productive	3	Explore online tools to help you work	1
				effectively online	

Table 4: Learning with MOOC for Professional Development (Learning Outcomes)







# Intrapreneurship: Identifying and seizing business opportunities within your organisation (provisional title)

		Not decided yet				
MOOC title		Ideas: Intrapreneurship: Seeing and seizing business opportunities within your organisation Intrapreneurship: Identifying and seizing business opportunities within your organisation Entrepreneurship for Business (plus an encouraging subtitle) How entrepreneurship can save your business, Businesspreneurship, Rethinking your business, Re-inventing your business, somehow re-formulating Shark Tank/Dragon's Den for a corporate setting?? Improve your career, why you don't have to leave your company to become an entrepreneur make sure				
		Sense of initiative, Opportunity, Confidence, Encouragment, Business Glasses, entrepreneur-constants,				
Keywords		Entrepreneurship, Intrapreneurship, Corporate Entrepreneurship				
Number of weeks		6 (week 5 and 6 are planed as one)				
Total study time		30 hours				
Target learners (eg aca	<u> </u>	Type of organisations: from SMEs to large companies (not start-ups)  - managers (lower and middle management; fast track for managers with limited time)  - engineers, researcher, people working in the field of creative industries  - People in between jobs  - Students (especially FH J & UEK; maybe HPI): all levels  none; good command of English language; business experience helpful, but not necessary				
Course learning outcor	nes	Upon sucessful completion of this course, participants shall be able to - Identify and assess entrepreneurial opportunities at the workplace - Choose and apply entrepreneurial tools in a work setting - Understand the necessity of cooperation and partnering to leverage new ideas in a work setting - Understand how entrepreneurship works within a corporate context - Develop and deliver idea pitches to different company stakeholders				
	AVL	Thomas Neumann, David Föstleitner				
	FH JOANNEUM	Christian Friedl, Jutta Pauschenwein, Anastasia Sfiri				
BizMOOC Partners	HPI Hasso Plattner Institut	Stefanie Schweiger, Thomas Staubitz, Christian Willems				
UEK - UNIWERSYTET EKONOMICZNY W KRAKOWIE		Agnes Zur, Marcin Karwinski				
Date:		26.02.18-9.4.2018				
Plattform		MOOC HOUSE: https://mooc.house				
Details of badging/certification plans		Certificates (with record of achievement) for free.  Maybe on-site exams for AVL employees and students from FHJ with ECTS-based certificates; maybe some extra certification UEK students				
Language of MOOC		English (maybe using the new HPI tool for automatic translation in videos/translated subtitles)				
	ting the MOOC Book in your course?	As assignment in week 5; maybe in week 1, re-directing people to MOOC BOOK who are looking for different types of MOOCs				
face-to-face meeting w	rith MOOC team	25.929.9.17 in Graz at AVL; maybe End of November @ HPI too				

Table 5: Intrapreneurship: Seeing and Seizing Business Opportunities within your Organisation (Overview)

Intrapreneurship... is a 6-week facilitated course aimed at a range of staff working at small and medium sized enterprises (SMEs) and larger organisations. The course is also aimed at students and people looking for employment and between jobs. The course has no pre-requisites and aims to develop participant abilities to identify and engage with opportunities in the workplace and elsewhere. The course also looks at the role of collaboration and the importance of how to pitch your ideas to others both within and external to your organisation or context. Participants are awarded a certificate upon completion of the course.

The course's five learning objectives (outlined above) are achieved through the following learning outcomes for each week of the course:



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Week	Title	Summary /	Lea	rning Outcomes	Hours
No		Activity Type			
1	Introductory	Introduction to	1	Understand the goals and structure	4
	week	MOOC/Content		of this MOOC	
	-		2	Gain information and insight into	1
				the content of the MOOC	
	-	Assimilative,	3	Getting to know other learners	
	1	Communication &	4	Plan own and team work through	1
		Assessment		the MOOC	
2	Inspirational	What is the	1	Understand the concept of the	5
	week	entrepreneurial		entrepreneurial mindset as	
		mindset? Why do		alertness to opportunities	
	1	some people see	2	Be able to identify entrepreneurial	1
		opportunities		opportunities at the workplace	
	-	and others do	3	Be able to discuss entrepreneurial	1
		not? What are		opportunities with others	
	-	entrepreneurial	4	Be able to assess entrepreneurial	1
		opportunities?		opportunities	
		Assissifation			
		Assimilative,			
		Communication &			
_		Assessment			_
3	Entrepreneurs	Tools to start-up	1	Understand key entrepreneurial	5
	hip toolbox	initiative		tools	
			2	Be able to choose entrepreneurial	
				tools and apply them in a work	
	_			setting	
		Assimilative,	3	Understand the necessity of	
		Experiential,		coalitions in a work setting	
		Communication &	4	Converting problems into	
		Assessment		opportunities	
4	Entrepreneuri	Entrepreneurial	1	Understand the challenges and	5
	al skills and	skills:		limitations of entrepreneurship at	
	their	proactiveness		companies	
	application	and alertness for	2	Delivering entrepreneurial solutions	









	for the ideal	opportunities;	3	Understand the concept and rules	
	pitch	ability to deliver		of a entrepreneurial idea pitch at	
		new ideas and		the workplace	
		solutions	4	Be able to create your own pitch	
		Assimilative,			
		Communication &			
		Productive			
Week 5	Preparation		1	Create a screencast and deliver an	5 + 5
	and			entrepreneurial idea pitch that	
	presentation			refers to the work environment	
	of the		2	Improve presentation skills and	
	entrepreneuri			argumentation skills	
	al idea pitch	Assimilative,	3	Reflect and discuss on what I have	
		Productive,		learnt	
		Assessment &	4	Provide feedback about the course	
		Communication			

Table 6: Intrapreneurship: Seeing and Seizing Business Opportunities within your Organisation (Learning Outcomes)

#### How to generate innovative ideas and how to make them work

MOOC title	How to generate innovative ideas and how to make them work
Keywords	idea, creation, creativity, innovation, ideation, problem solving,
Number of weeks	6
Total study time	30 hours (estimate)
Target learners (eg academic level)	University students (ending or just graduated) but open to anyone
Requirements / pre-requisites for learners	none
Learning objectives	- Present creativity as a human innate capacity - Stimulate the deployment of creative potential - Get to know a range of different techniques to generate ideas - Learn strategies and techniques for effective problem solving - Identify and learn from failure - Get to know approaches and criteria for evaluating and selecting ideas







	Organisation	person				
BizMOOC Partners	UA	Francisco Gallego				
BiziviOOC Partners	BFU	Mariya Zheleva				
	ITV	Andrea Kalafusova				
Platform		<u>UniMOOC.com</u>				
Language		English / Spanish				
1st edition dates		30.10.2017 - 10.12.2017				
2nd edition dates		19.02.2018 - 01.04.2018				
Badging		One badge per week (to be defined in each week)				
Certificat		UniMOOC certificate (customised with BizMOOC graphical elements)				
Team 3 meeting in Burgas (BG) dates		End of September tbc				
How are you incorporating the MOOC Book in						
your course?		Not decided yet				

Table 7: How to Generate Innovative Ideas and How to Make them Work (Overview)

How to Generate Innovative Ideas... is a 6-week course open to everyone but targeted particularly to university students who are about to graduate or who have just graduated. The course aims to develop participant awareness of their own creativity, harness one's own ability to generate new and innovative ideas and how to access their viability. The course also looks at how to generate effective strategies to solve problems and aims to increase resilience by encouraging participants to reflect and learn from situations that do not go according to plan. Participants are awarded a digital badge for each week of the section of the course they complete and are also awarded a UniMOOC certificate when then they complete all aspects of the course material.

The course's six learning objectives (outlined above) are achieved through the following learning outcomes for each week of the course:

Week	Title	Summary / Activity	Le	arning Outcomes	Hours	Badge
No		Туре				
1	Introduction	Introduction to MOOC	1	Get to know the	5	"I am
	and	and motivation		course and its		creative"
	motivation	materials. What is		platform		
		creativity? What's	2	Present creativity		
		needed to be a		as a human innate		
		creative person? Can I		capacity		
		be creative?	3	Stimulate the		
				deployment of		



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				their creative		
				potential		
		Assimilative &	4	Communicate/get		
		Assessment		to know some		
				other learners in		
				the same group		
2	Ideation	Introduce several	1	Get to know a	5	"Ideation
	methods	ideation		range of different		methods"
		methods/techniques.		techniques to		
		Difference between		generate ideas		
		divergent and	2	Learn the		
		convergent thinking.		difference		
		Divergence principles:		between		
		SWAMI. Convergence		convergent and		
		principles: SOARS		divergent thinking		
			3	Be able to discuss		
				ideation methods		
		Assimilative &		with others		
		Assessment	4	Be able to identify		
				ideation methods		
				and demonstrate		
				mastery in using at		
				least one of them.		
3	Problem	Critical thinking steps	1	Get to know what	5	"Problem
	solving	and problem solving		is critical thinking		Solving"
	methods	strategies and		and the main steps		
		techniques		of the process		
			2	Learn strategies		
				and techniques for		
				effective problem		
				solving		
			3	Identify the steps		
				to solving a		
		Assimilative, Productive		problem		
		& Assessment		effectively		
<u> </u>					·	







			4	Learn how to make		
			4			
				the ideas visible,		
				tangible and		
				consequential		
4	Learn from	Intelligent fast failure	1	Identify failure	5	"Learn from
	failure					Failure"
			2	How to learn from		
				failure		
		Assimilative, Productive	3	Prototyping ideas		
		& Assessment	4	Get to know and		
				use a concept map		
5	Idea	Improve awareness of	1	Get to know	5	"Idea
	evaluation	Intellectual Property		approaches to, and		evaluation
	and	(IP) and open licensing.		criteria and		and
	ownership	Develop skills to		principles for,		ownership"
	(IP)	detect multiple		evaluating and		
		solutions and various		selecting ideas		
		alternative ideas and	2	Improve the skills		
		use these to develop		for defining and		
		new solutions or		understanding		
		concepts.		different criteria		
				for evaluating		
				ideas.		
		Assimilative,	3	Improve the skills		
		Assessment & Finding		to search, reuse,		
		and Handling		adapt and		
		Information		compose new		
				solutions (legally)		
				from existing ideas		
6	Final quiz	Final test and group	1	Demonstrate the	5	"Practical
	and practical	activity		acquired skills in		idea
	exercise			developing,		generation"
		Assimilative,		presenting and		
		Assessment &		evaluating ideas		
		Communication		-		

Table 8: How to Generate Innovative Ideas and How to Make them Work (Learning Outcomes)



